

# **PRICE** ERECTING CO.

10910 W Lapham St. • Milwaukee, WI 53214 Office: (414) 778-0300 • Fax: (414) 778-4787 Email: Price@PriceErecting.com <u>www.PriceErecting.com</u>

### **Project Manager/Sales**

Price Erecting is looking for a Full-Time Project Manager/Sales Associate to join our team. The Project Manager performs a variety of tasks in relation to estimating, bidding, and managing Millwright/Construction projects from beginning to end.

## Major Responsibilities

- Drive sales through the growth of existing clients and generate new business opportunities
- Prepare estimates of likely costs of materials, labor and equipment, and subcontractors for projects based on scope of work
- Once project is awarded, determine the necessary equipment, materials, and manpower needed and pass information along to the Superintendent
- Negotiate with external vendors on pricing and approve all purchases made for each project
- Work with accounting department to ensure project costs are on schedule and below budget
- Communicate with the customers to ensure each job exceeds company standards in safe and complete manner
- Maintain relationships with customers and venders

#### Required Education and Experience

- High School Graduate with some college preferred
- Minimum of 5 years of experience in a similar position
- Proficient in the use of a PC, Microsoft Office and some CAD experience

#### About Us:

The Price Erecting Company is composed of a mixture of highly skilled craftsmen, modern equipment, and a strong focus on customer satisfaction. By assembling a combination of Iron Workers, Millwrights, Operating Engineers and Teamsters, we are prepared to address a wide range of industrial and commercial projects. Our main shop is located in Milwaukee, Wisconsin, but have experience completing projects nationwide.

#### Interested? Please submit Resume and Cover Letter to: Price@Priceerecting.com